

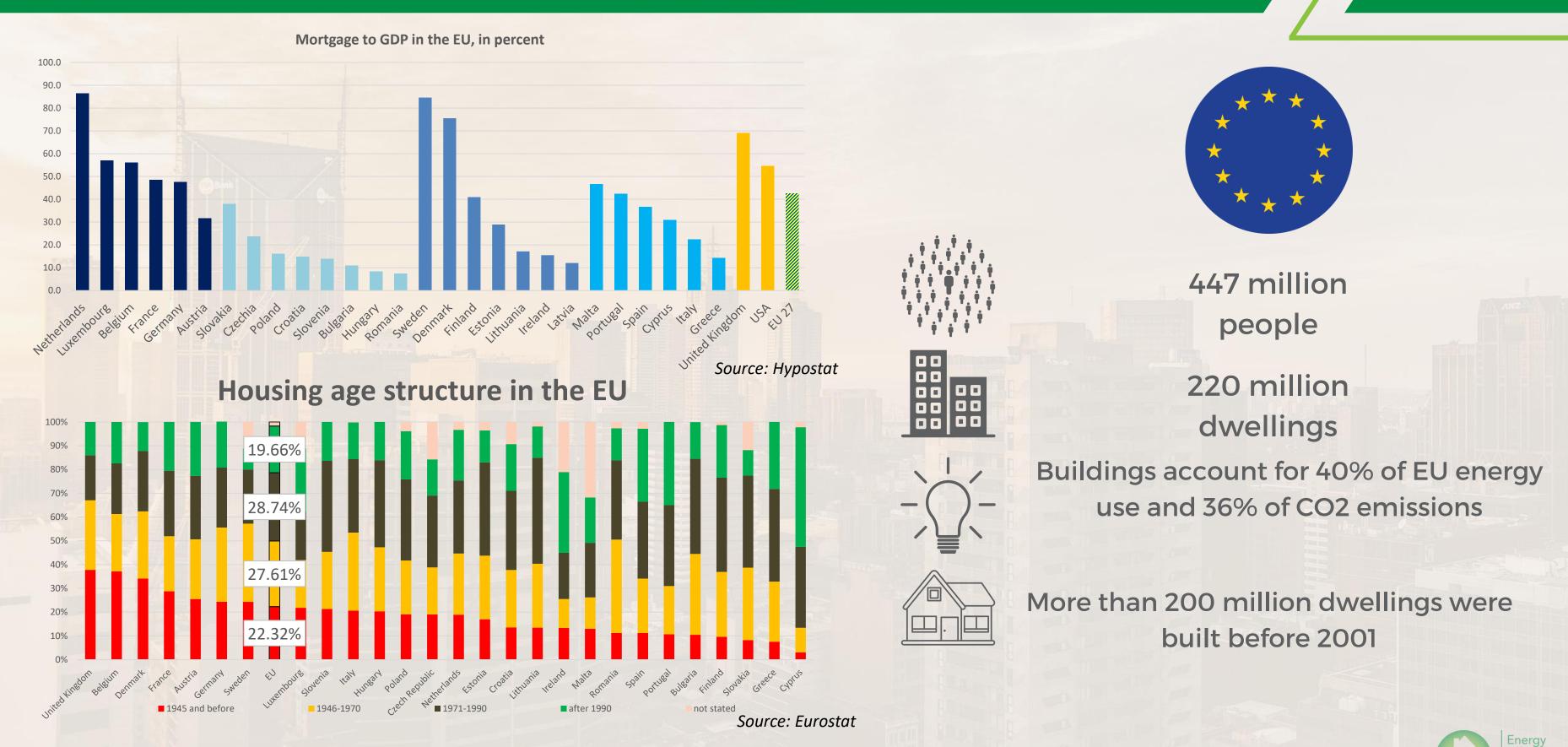


THE ENERGY EFFICIENT MORTGAGE LABEL

EEMI Ecosystem

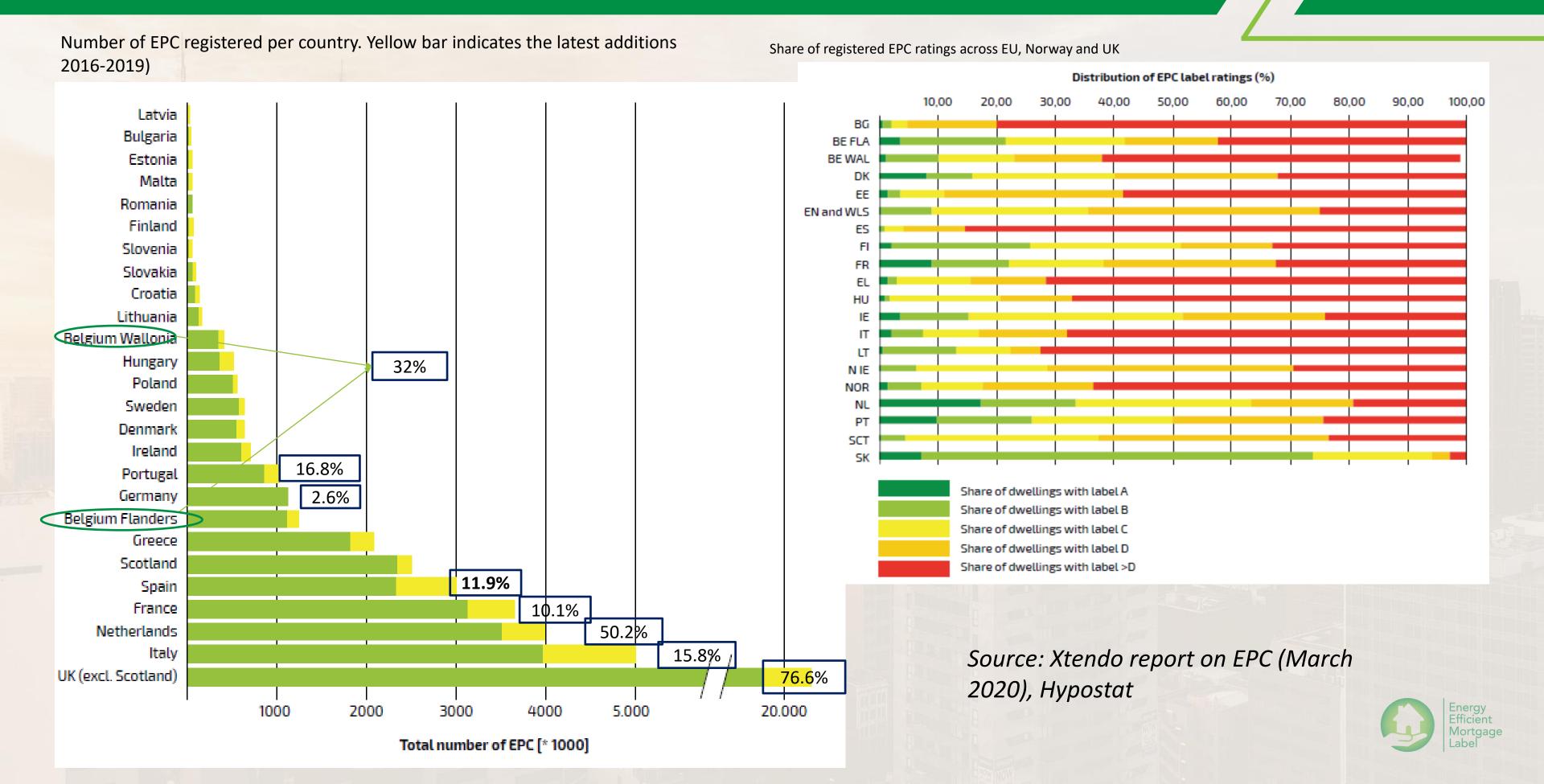
March 2024

Setting the scene: the situation in Europe



There is a key opportunity of international ESG investor to channel funds to emerging countries and to support them in improving their current and future building stock.

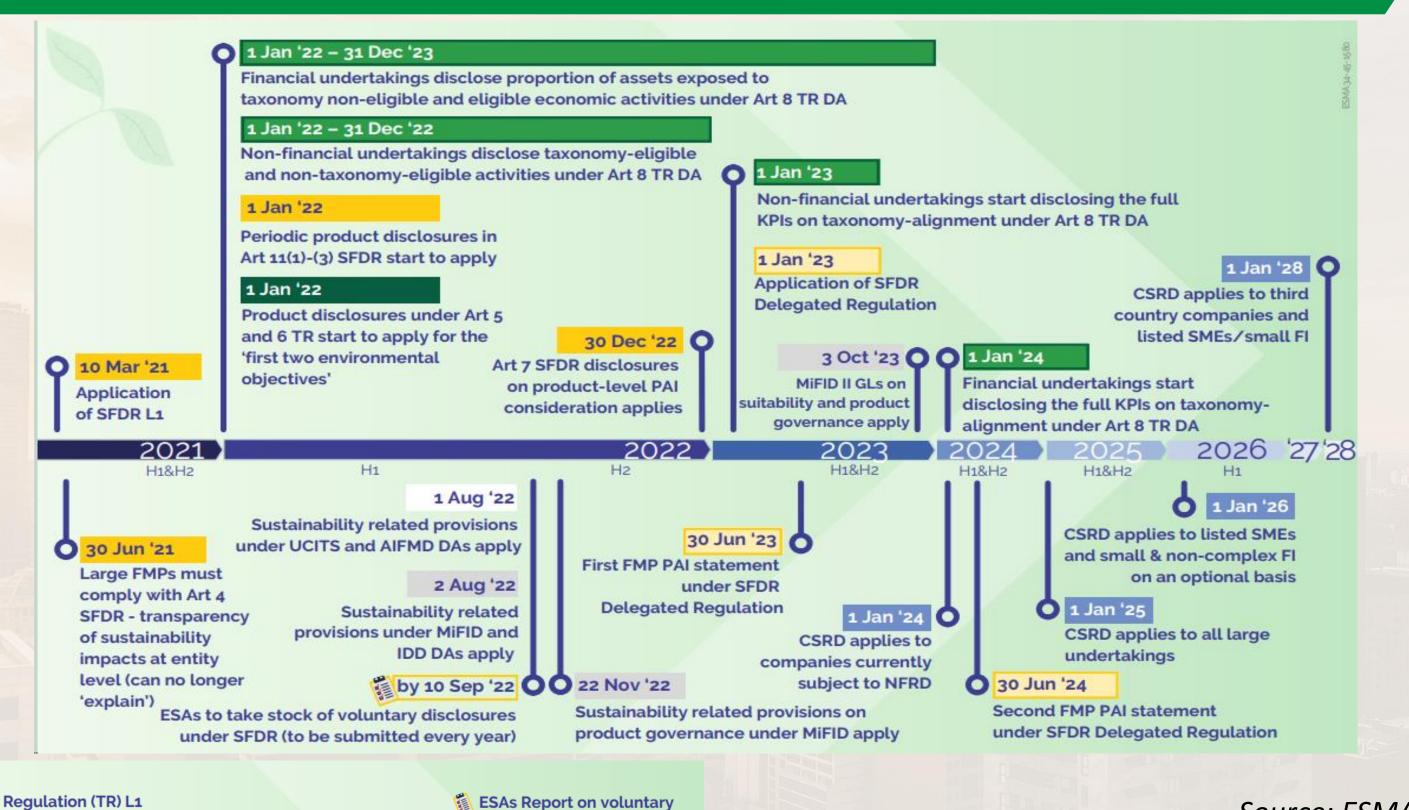
Energy Performance Certificate (EPC) in Europe



Sustainable Finance milestones 2021 until 2028

disclosures under SFDR

- first report published on 28 July 22



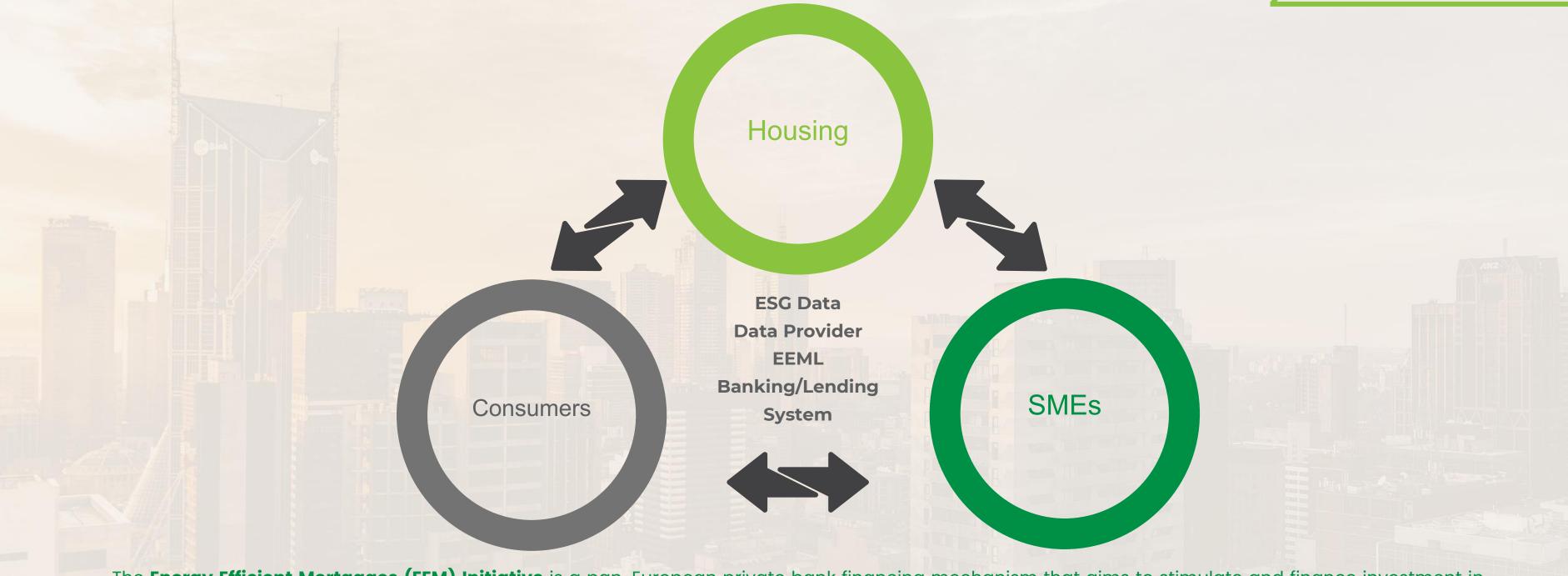
Legend

- Taxonomy Regulation (TR) L1
- Taxonomy Regulation Article 8 Delegated Act (DA)
 - Sustainable Finance Disclosures Regulation (SFDR) L1
 - SFDR Delegated Regulation Joint ESAs draft Regulatory Technical Standards (RTS)
- MiFID and IDD DAs
- **UCITS and AIFMD DAS**
- Corporate Sustainability Reporting Directive (CSRD) final text

Source: ESMA



The EEMI Ecosystem



The **Energy Efficient Mortgages (EEM) Initiative** is a pan-European private bank financing mechanism that aims to stimulate and finance investment in energy efficient buildings, energy saving renovations in order to secure a greener and more sustainable future for all.

With **over seventy lending institutions**, representing 55% of mortgages outstanding in the European Union supported by **fifty-two** Supporting Organisations and by the Advisory Council, the EEMI develops the market through the establishment of **national market hubs** across Europe, our national hubs are active in Belgium, Germany, Hungary, Italy, the Netherlands, the Nordics, Spain and the UK (Scotland).

The EEM Label: A Market Toolkit

Can feed into net-zero transition plans for banks



A green pathway setting tool for mortgage and consumer loan portfolios





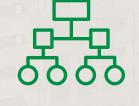


A measurement tool to understand the greenness of mortgage and consumer loan portfolios



A communication tool for lending institutions towards consumers, investors, rating agencies & regualtory authorities





A classification tool based on clear definitions underpinned by transparency templates



Why join the EEM label paradigm?

Access EEMI Ecosystem: simulator & retrofitting market place



Participate in robust market-led European Initiative to support the Transition Economy



Access infrastructure to facilitate ESG data gathering & disclosure through transparency best practices



- regulatory & supervisory requirements, in relation to
 - Sustainable Finance &
 - Building Energy Performance Legislation
- sustainable rating agencies' best practices



Enhance consumer & borrower confidence



Connect with digital innovation, start up & scale-up solutions

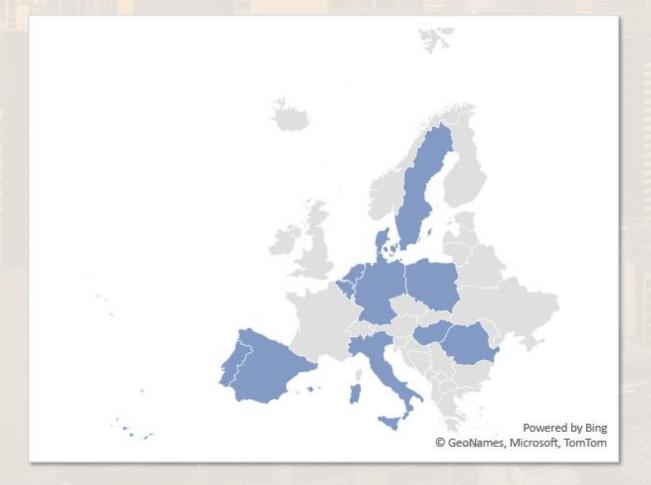


The EEML Family

29 LENDING INSTITUTIONS (BANKS, RESIDENTIAL MORTGAGE SERVICE PROVIDERS, ALTERNATIVE INVESTMENT FUNDS, ETC)



11 COUNTRIES



MEMBERS OF THE EEM LABEL ADVISORY COUNCIL





Estimate G

EEM Label website features

Name	Lending institution name		Country	EUR) ¹	loans	portfolio	RRE ²	CRE ³		information
Mutuo Crédit Agricole	Crédit Agricole Italia S.p.A.	-	Italy	8.501€	84.511	33,0%	Yes	No	X	曲
Sustainable Loans	BNP Paribas Fortis		Belgium	4.446€	40.504	8,0%	Yes	No	X	曲
Offerta Green Mutui	Intesa Sanpaolo S.p.A.	-	Italy	5.345€	34.311	5,0%	Yes	No	X	曲
Mutuo Green with Green Factor	Banco BPM S.p.A.	•	Italy	3.754€	26.881	0,0%	Yes	No	X	曲
Green Residential Mortgage	PKO Bank Hipoteczny Spółka Akcyjna		Poland	5.901€*	25.860	32,0%	Yes	No	X	曲
Loan for Green Buildings	Jyske Realkredit A/S		Denmark	107.432€*	19.515	29,0%	Yes	Yes		

Spain

1.291€

11.001

0,0%

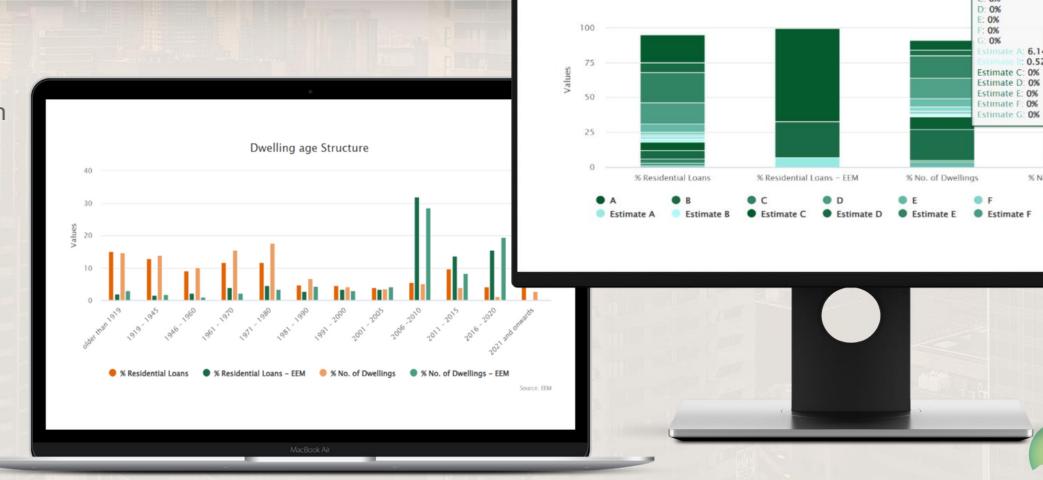
List of 30 Products (+ 1 complementary product) highlighting numbers of loans, aggregate value amount and share of green products in the institution's loan portfolio

Residential Real Estate - EPC breakdow % No. of Dwellings - EEM A: 54.95%

Graphic presentation of key data presented in the HDT of each labelled lending institution, such as EPC distribution or dwelling age structure

Caja Rural de Navarra, S.C.C.

Hipotecas verdes CRN



CORE ELEMENTS OF THE EEM LABEL: THE LABEL CONVENTION

Excerpt of the EEM Definition as stated in the Convention:



EEMs are intended to finance the purchase/construction and/or renovation of both residential (single family & multi-family) and commercial buildings where there is evidence of: (1) energy performance which meets or exceeds relevant market best practice standards in line with current EU legislative requirements and/or (2) an improvement in energy performance of at least 30%.

This evidence should be provided by way of a recent EPC rating or score, complemented by an estimation of the value of the property according to the standards required under existing EU legislation. It should specifically detail the existing energy efficiency measures in line with the EEM Valuation & Energy Efficiency Checklist.

Lending institutions are committed to providing regular information enabling investors to analyse the Energy Efficient Mortgage products, following the Harmonised Disclosure Template.



Footnote: In the context of the EEM Label the term "mortgage" refers to residential and commercial property loans which fall within the scope of the Capital Requirements Regulation (Regulation 2013/575/EU) and/or Mortgage Credit Directive (Directive 2014/17/EU) or under equivalent legislation outside of the EEA.



CORE ELEMENTS OF THE EEM LABEL: THE HARMONISED TRANSPARENCY TEMPLATES

For each labelled product the lending institutions need to compile at least once every quarter the Harmonised Disclosure Template (HDT) for mortgage products or the Harmonised Reporting Template (HRT) for ESG Retrofitting Loans. Both templates are based on the successful Harmonised Transparency

Template (HTT) of the Covered Bond Label.



Mortgage Products

For **mortgage** products information divided for residential and commercial RE. Information on the mortgage asked, among others: location, size, interest rate type, LTV, NPL, EPC, CO2, building age structure, type of building



Retrofitting Loan

For retrofitting loan products information divided for non-targeted loans, targeted loans and rent/leasing. Information asked, among others: size, interest rate and amortisation type, intended use

AT. ELIVI	Harmonised Disclosure Template	- General Workgage	Assets	EEM HDT 202		
	Reporting in Domestic Currency	[Please insert currency]				
	CONTENT OF TAR AS					
	CONTENT OF TAB A1					
	1. Mortgage Assets					
	1.A Residential Loans					
	1.B Commercial Loans					
Field						
Number	1. Mortgage Assets					
	1. Property Type Information	Nominal (mn)		% Total Mortgages		
M.1.1.1	Residential	[For completion]				
M.1.1.2	Commercial	[For completion]				
M.1.1.3	Other	[For completion]				
M.1.1.4	Total	0.0		0.0%		
OM.1.1.1	o/w Housing Cooperatives / Multi-family assets					
OM.1.1.2	o/w Forest & Agriculture					
OM.1.1.3	o/w [If relevant, please specify]					
OM.1.1.4	o/w [If relevant, please specify]					
OM.1.1.5	o/w [If relevant, please specify]					
OM.1.1.6	o/w [If relevant, please specify]					
OM.1.1.7	o/w [If relevant, please specify]					
OM.1.1.8	o/w [If relevant, please specify]					
OM.1.1.9	o/w [If relevant, please specify]					
OM.1.1.10	o/w [If relevant, please specify]					
OM.1.1.11	o/w [If relevant, please specify]	B-dd-d-ll	0	7-1-1-1		
14424	2. General Information	Residential Loans	Commercial Loans	Total Mortgages		
M.1.2.1 OM.1.2.1	Number of mortgage loans	[For completion]	[For completion]			
OM.1.2.1	Optional information eg, Number of borrowers Optional information eg, Number of guarantors					
OM.1.2.3	Optional information eg, Number of guarantors					
OM.1.2.4						
OM.1.2.5						
OM.1.2.6						
OW.Z.Z.O	3. Concentration Risks	% Residential Loans	% Commercial Loans	% Total Mortgages		
M.1.3.1	10 largest exposures	[For completion]	[For completion]	[For completion]		
OM.1.3.1		tp.anong	t. c. combination	į, o. zop. zotorij		
OM.1.3.2						
OM.1.3.3						
OM.1.3.4						
OM.1.3.5						
OM.1.3.6						
	4. Breakdown by Geography	% Residential Loans	% Commercial Loans	% Total Mortgages		

CORE FEATURES OF THE ECOSYSTEM

The ecosystem is the beating heart of the Energy Efficient Mortgage Initiative, which aims to stimulate consumer demand for buildings' energy efficient renovations. The overall objective is to optimise the end-to-end customer journey and experience, implementing market interventions and partnerships that support delivery and thus, by maximising specific benefits for consumers, set the conditions for the whole supply chain to benefit.











energy-efficient-mortgagelabel.org



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THANK YOU